The health sector supply chain in the United States constitutes a complex network of organizations and actors that bring finished goods to the point of use. With materials constituting the second largest cost (after labor) to US hospitals, it is curious that policies and system redesign efforts have not focused on supply chain relationships. It is also remarkable that management research, grounded in health sector supply chain cases and data, is meager. This seminar describes the web of networks constituting the health sector supply chain, the potential for management theory to clarify policy and performance improvement options, and the value of the health care sector for management theory development.

Eugene Schneller is Dean’s Council of 100 Distinguished Scholar and Professor in the Department of Supply Chain Management at the W.P. Carey School of Business, Arizona State University. He is also Co-Director of the Health Sector Supply Chain Research Consortium. Schneller is the author of Strategic Management of the Health Care Supply Chain (Jossey Bass).