

**René Sacasas**  
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321 Jenkins Building  
Coral Gables, Florida 33146

**Current Academic Rank** Professor [Tenured]  
**Primary Department** Business Law  
**Secondary or Joint Appointments** None  
**Citizenship** USA

## HIGHER EDUCATION

### Institutional

Emory University School of Law Atlanta, Georgia	JD	1975
Georgetown University Graduate School of Foreign Service Washington, D.C.	1969 - 1971	
The American University School of Government and Public Administration Washington, D.C.	BA	1969

### Certification, licensure

U.S. District Court Trial Bar, So. Dist. of Fla.	1982
U.S. Eleventh Circuit Court of Appeals	1981
U.S. Supreme Court	1980
U.S. District Court, So. Dist. of Fla.	1976
U.S. Fifth Circuit Court of Appeals	1976
The Florida Bar	1976

### Non-institutional Training

Linguistic Teaching Methods [Spanish] Institute of Modern Languages Washington, D.C.	1968
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**EXPERIENCE****Academic**

Professor of Business Law [Tenured] School of Business Administration University of Miami Coral Gables, Florida	2002
Graduate Faculty Graduate School University of Miami Coral Gables, Florida	2004
Associated Faculty Graduate School of International Studies University of Miami Coral Gables, Florida	1996 - 2002
Associate Professor of Business Law [Tenured] School of Business Administration University of Miami Coral Gables, Florida	1991 - 2002
Assistant Professor of Business Law School of Business Administration University of Miami Coral Gables, Florida	1985 - 1991
Adjunct Professor of International Business School of Business Administration Florida International University Miami, Florida	1979 - 1980

**Non-Academic/Professional**

Attorney, Of Counsel, Private Practice Welbaum, Guernsey, Hingston, Greenleaf & Gregory Coral Gables, Florida	1995 - 2006
Attorney, Of Counsel, Private Practice Welbaum, Zook & Jones Coral Gables, Florida	1986 - 1995
Attorney, Partner, Private Practice Merkin & Sacasas Miami, Florida	1979 - 1986
Attorney, Associate, Private Practice Welbaum, Zook, Jones & Williams Miami, Florida	1976 - 1979
Law Clerk, Private Practice McClarty & Aiken Atlanta, Georgia	1974 - 1976
International Territorial Representative Chemical Bank New York, New York	1971 - 1973

**PUBLICATIONS****Books and Monographs Published**

- Sacasas, R., **The Legal Implications of Purchasing** (BBP, Simon & Schuster, 1998).  
Sacacas, R., **The Purchasing Casebook: 25 Critical Purchasing Law Issues** (BBP, Simon & Schuster, 1998).

**Juried or Refereed Journal Articles**

- Sacasas, R., *Channels of Distribution Issues Under the Antitrust Statutes*, Vol. 34 No. 4, **Journal of the Academy of Marketing Science**, pp. 629-630 (Fall, 2006).
- Sacasas, R., *This Is Not Your Mommy's 'Barbie' or Is She? A Cultural Icon Struggles to Maintain Her Reputation*, Vol. 33 No. 2, **Journal of the Academy of Marketing Science**, pp. 213-214 (Spring, 2005).
- Sacasas, R., *Tigana Limited v Decoro Limited: The Regulation of Commercial Agency Relationships in Europe*, Vol. 32 No. 2, **Journal of the Academy of Marketing Science**, pp. 213-214 (Spring, 2004).
- Sacasas, R., *Material Differences in Trademarked Goods: "A Rose is a Rose is a Rose"*, Vol. 31 No. 2, **Journal of the Academy of Marketing Science**, pp. 216-217 (Spring, 2003).
- Olazábal, A. and Sacacas, R., *Real Estate Agent as 'Superbroker': Defining and Bridging the Gap Between Residential Realtors' Abilities and Liabilities in the New Millennium*, Vol. 30 No. 3, **Real Estate Law Journal**, pp. 173-231 (Winter 2001-2002).
- Sacasas, R., *The Pizza Wars: Pizza Hut, Inc. v. Papa John's International*, Vol. 29 No. 2, **Journal of the Academy of Marketing Science**, pp. 205-206 (Spring, 2001).
- Morales, A., Sacacas, R. and Munter, P., *"Safe Harbor" Under the Private Securities Litigation Reform Act of 1995*, Vol. 70 No. 8, **The CPA Journal**, pp.66-68 (August 2000).
- Sacasas, R. and Munter, P., *Accounting for Stock Grants to Non-Employees*, **The Journal of Corporate Accounting and Finance**, pp. 145-150 (Spring, 1999).
- Sacasas, R. and Munter, P., *Who Is An Employee: Some Implications of FAS No. 123*, Vol. 68 No. 6, **The CPA Journal**, pp. 48-49 (June, 1998).
- Sacasas, R., DiMatteo, L.A. and Munter, P., *Employee Leasing's Legal Snares*, Vol. LXXIX No. 5, **Management Accounting**, pp. 28-34 (November, 1997) [Awarded Certificate of Merit in Lybrands Awards Manuscript Competition].
- Sacasas, R., *The Right to Adequate Assurance: A Manager's Guide to Quieting the Fears of Commercial Insecurity*, Vol. 21 No. 1&2, **Business Forum**, pp. 32-34 (Cal. State Univ., Los Angeles, Winter/Spring, 1996).
- Munter, P., Sacacas, R. and García, E., *Accounting and Disclosure of Environmental Contingencies*, Vol. 66 No. 1, **The CPA Journal**, pp. 36-37; 50-52 (January, 1996).
- Sacasas, R. and Morales, A., *The Modern Consignment Shop: A New "Wrinkle" For the Law?*, Vol. 42 No. 3, **Business & Economic Review**, pp. 10-13 (Univ. of So. Carolina, April-May-June, 1996).
- DiMatteo, L.A., Sacacas, R. and Munter, P., *Employee Leasing: Is It a "Safe Harbor"?*, Vol. 65 No. 9, **The CPA Journal**, pp. 66-67 (September, 1995).
- DiMatteo, L.A. and Sacacas, R., *Employee Leasing: No Panacea*, Vol. 41 No. 4, **Business & Economic Review**, pp. 16-20 (Univ. of So. Carolina, July, 1995).
- DiMatteo, L.A. and Sacacas, R., *Credit and Value "Comfort" Instruments: Crossing the Line From Assurance to Legally Significant Reliance and Toward a Theory of Enforceability*, Vol. 47 No. 2, **Baylor Law Review**, pp. 358-423 (May, 1995).

**Juried or Refereed Journal Articles (continued)**

- Sacasas, R., *Protecting Customer Lists: Merely Difficult or Downright Impossible?*, Vol. 22 No. 4, **Journal of the Academy of Marketing Science**, pp. 401-403 (Fall, 1994).
- Sacasas, R. and Rubin, R., *Board of Education of the Kiryas Joel School District v. Grumet: A Study in Establishment Clause Jurisprudence*, Vol. 23, **Academy of Legal Studies in Business National Proceedings**, pp. 120-138 (August, 1994) [selected for publication by a process of blind review].
- Sacasas, R., Munter, P. and Dennis-Escoffier, S., *Maislin and Motor Carriers' Income Taxes*, Vol. 59 No. 4, **Transportation Practitioners Journal**, pp. 359-365 (Summer, 1992); reprinted Vol. 16 Part I, **Public Utilities Law Anthology**, pp. 573-581 (Jan./June, 1993).
- Sacasas, R., Munter, P. and Sanders, G.D., *Unwanted Assets? Motor Carriers and Auditors in a Post-Maislin World*, Vol. 31 No. 1, **Transportation Journal**, pp. 51-57 (Fall, 1991).
- Sacasas, R., *The Filed Tariff Doctrine: Casualty or Survivor of Deregulation?*, Vol. 29 No. 1, **Duquesne Law Review**, pp. 1-38 (Fall, 1990) [research performed under a Max Orovitz Summer Research Award]; reprinted Vol. 14, **Public Utilities Law Anthology**, pp. 201-238 (1991).
- Sacasas, R. and Cava, A., *A Legal Studies Major: The Miami Model*, Vol. 9 No. 2, **The Journal of Legal Studies Education**, pp. 339-348 (A.B.L.A., Spring, 1991).
- Sanders, G.D., Sacasas, R. and Munter, P., *The Search for Unrecorded Liabilities: The Implications of Maislin*, Vol. 61 No. 2, **The CPA Journal**, pp. 48-51 (February, 1991).
- Sacasas, R., *Dear Lawyer/Dear Client: An Open Exchange of Views*, Vol. 15 No. 2, **Business Forum**, pp. 24-27 (Cal. State Univ., Los Angeles, Spring, 1990).
- Sacasas, R., *Managers vs. Lawyers?*, Vol. 36 No. 3, **Business & Economic Review**, pp. 21-23 (Univ. of So. Carolina, April-June, 1990).
- Sacasas, R. and Glaskowsky, N.A., *Motor Carrier Deregulation: A Decade of Legal and Economic Conflict*, Vol. 18 No. 2, **Transportation Law Journal**, pp. 189-217 (Spring, 1990).
- Sacasas, R. and Cava, A., *Law, Ethics and Management: Toward an Effective Audit*, Vol. 15 No. 1, **Business Forum**, pp. 18-21 (Cal. State Univ., Los Angeles, Winter, 1990).
- Sacasas, R., *Bait & Switch: Dead or Alive?*, Vol. 18 No. 1, **Journal of the Academy of Marketing Science**, pp. 99-100 (Winter, 1990).
- Sacasas, R., Tatum, K. and Wiesner, D., *Keep-Well Agreements: The Elusive Contingency*, Vol. 59 No. 11, **The CPA Journal**, pp. 46-52 (November, 1989).
- Sacasas, R., *Interference with Contractual Relations: A Manager's Perspective*, Vol. 36 No. 1, **Business & Economic Review**, pp. 24-26 (Univ. of So. Carolina, Oct.-Dec., 1989).
- Sacasas, R. and Cava, A., *Managing Legal and Ethical Implications: Avoiding the Short-Term Trap*, Vol. 16, **Selected Papers of American Business Law Association Regional Proceedings**, pp. 119-127 (October, 1989) [selected for publication by a process of blind review].
- Sacasas, R., *The Comfort Letter Trap: Parent Companies Beware*, Vol. 106 No. 2, **The Banking Law Journal**, pp. 173-182 (March/April, 1989).
- Sacasas, R., *The Accountant as Expert Witness*, Vol. 33 No. 10, **National Public Accountant**, pp. 22-29 (October, 1988).
- Sacasas, R. and Wiesner, D., *Comfort Letters: The Legal and Business Implications*, Vol. 104 No. 4, **The Banking Law Journal**, pp. 313-338 (July/Aug., 1987).
- Sacasas, R. and Wiesner, D., *Realtor as 'Superbroker': Great Expectations Unrealized?*, Vol. 21 No. 1, **Akron Law Review**, pp. 1-25 (Summer, 1987).

**Other Works, Publications and Abstracts**

- Sacasas, R., *Warehousemen's Liens*, Issue No. 2744, **Purchasing Management Bulletin**, pp. 3, 11-12 (Bureau of Business Practice; Dec., 2000). [invited article in a series]
- Sacasas, R., *Loss of Profit*, Issue No. 2743, **Purchasing Management Bulletin**, pp. 3, 11-12 (Bureau of Business Practice; Nov., 2000). [invited article in a series]
- Sacasas, R., *Permissible Interest Rates*, Issue No. 2742, **Purchasing Management Bulletin**, pp. 3, 11-12 (Bureau of Business Practice; Oct., 2000). [invited article in a series]
- Sacasas, R., *Allocating General Intangible Assets*, Issue No. 2741, **Purchasing Management Bulletin**, pp. 3, 11-12 (Bureau of Business Practice; Sept., 2000). [invited article in a series]
- Sacasas, R., *Self-Help Under the UCC*, Issue No. 2740, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; Aug., 2000). [invited article in a series]
- Sacasas, R., *Buyer's Rejection of Goods Under the UCC*, Issue No. 2739, **Purchasing Management Bulletin**, pp. 3, 11-12 (Bureau of Business Practice; July, 2000). [invited article in a series]
- Sacasas, R., *The UCC and an Acceptance's Different Terms*, Issue No. 2738, **Purchasing Management Bulletin**, pp. 3, 11-12 (Bureau of Business Practice; June, 2000). [invited article in a series]
- Sacasas, R., *Establishing Risk of Loss*, Issue No. 3411, **Credit and Collection Manager's Letter**, pp. 2, 4-5 (Bureau of Business Practice; June 1, 2000). [invited article in a series]
- Sacasas, R., *Priority of Liens: PMSI or "First to File"?*, Issue No. 3410, **Credit and Collection Manager's Letter**, pp. 2, 4 (Bureau of Business Practice; May 15, 2000). [invited article in a series]
- Sacasas, R., *Substantial Performance and Contracting*, Issue No. 2736, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; April, 2000). [invited article in a series]
- Sacasas, R., *Claims of Implied Duty of Good Faith and Fair Dealing*, Issue No. 2735, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; March, 2000). [invited article in a series]
- Sacasas, R., *Force Majeure Clauses*, Issue No. 3405, **Credit and Collection Manager's Letter**, pp. 2, 4 (Bureau of Business Practice; Mar. 1, 2000). [invited article in a series]
- Sacasas, R., *Contractual Conditions in Sales*, Issue No. 3403, **Credit and Collection Manager's Letter**, pp. 2, 4 (Bureau of Business Practice; Feb. 1, 2000). [invited article in a series]
- Sacasas, R., *Entrustment of Goods - Who Bears the Risk of Loss*, Issue No. 3402, **Credit and Collection Manager's Letter**, pp. 2, 4 (Bureau of Business Practice; Jan. 15, 2000). [invited article in a series]
- Sacasas, R., *Third-Party Beneficiaries and Purchasing Contracts*, Issue No. 2733, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; Jan., 2000). [invited article in a series]
- Sacasas, R., *Oral Guarantees - Enforceable or Not?*, Issue No. 2732, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; Dec., 1999). [invited article in a series]
- Sacasas, R., *Contracting Mistakes: Escape Hatch?*, Issue No. 2731, **Purchasing Management Bulletin**, pp. 3, 11-12 (Bureau of Business Practice; Nov., 1999). [invited article in a series]
- Sacasas, R., *Leasing and the UCC*, Issue No. 2730, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; Oct., 1999). [invited article in a series]
- Sacasas, R., *Liquidated Damages in Purchasing Contracts*, Issue No. 2729, **Purchasing Management Bulletin**, pp. 3, 11-12 (Bureau of Business Practice; Sept., 1999). [invited article in a series]

**Other Works, Publications and Abstracts (continued)**

- Sacasas, R., *The UCC and Purchasing Contract Modifications*, Issue No. 2728, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; August, 1999). [invited article in a series]
- Sacasas, R., *Gap Fillers and Purchasing Contracts*, Issue No. 2727, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; July, 1999). [invited article in a series]
- Sacasas, R., *Insecurity and Adequate Assurance Under the UCC*, Issue No. 2726, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; June, 1999). [invited article in a series]
- Sacasas, R., *The Buyer's Right to Cover Under the UCC*, Issue No. 2725, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; May, 1999). [invited article in a series]
- Sacasas, R., *Arbitration Clauses in International Purchasing Contracts and the UCC*, Issue No. 2722, **Purchasing Management Bulletin**, pp. 3, 11-12 (Bureau of Business Practice; February, 1999). [invited article in a series]
- Sacasas, R., *Delegation of Duties*, Issue No. 2721, **Purchasing Management Bulletin**, pp. 3, 12 (Bureau of Business Practice; January, 1999). [invited article in a series]
- Sacasas, R., *The UCC, Liquidated Damages and Unconscionable Leases*, Issue No. 2720, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Dec. 25, 1998). [invited article in a series]
- Sacasas, R., *Measure of Damages Under CIF Terms*, Issue No. 2719, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Dec. 10, 1998). [invited article in a series]
- Sacasas, R., *Rejection Over Improper Delivery*, Issue No. 2716, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Oct. 25, 1998). [invited article in a series]
- Sacasas, R., *Partnership by Estoppel — A Danger in Purchasing?*, Issue No. 2714, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Sept. 25, 1998). [invited article in a series]
- Sacasas, R., *Agency and the Individual Purchasing Agent*, Issue No. 2713, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Sept. 10, 1998). [invited article in a series]
- Sacasas, R., *Time is of the Essence Clauses*, Issue No. 2712, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Aug. 25, 1998). [invited article in a series]
- Sacasas, R., *Material Alteration and the UCC*, Issue No. 2711, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Aug. 10, 1998). [invited article in a series]
- Sacasas, R., *Express Warranties for Sale and Lease of Goods*, Issue No. 2710, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; July 25, 1998). [invited article in a series]
- Sacasas, R., *Purchasing and the Gray Market*, Issue No. 2709, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; July 10, 1998). [invited article in a series]
- Sacasas, R., *Risk of Loss and Nonconforming Goods*, Issue No. 2708, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; June 25, 1998). [invited article in a series]
- Sacasas, R., *Options, Cover and the UCC*, Issue No. 2707, **Purchasing Management Bulletin**, pp. 6, 8 (Bureau of Business Practice; June 10, 1998). [invited article in a series]

**Other Works, Publications and Abstracts (continued)**

- Sacasas, R., *Commercial Impracticability and Allocation of Goods*, Issue No. 2706, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; May 25, 1998). [invited article in a series]
- Sacasas, R., *Establishing Reasonable Liquidated Damages Under the UCC*, Issue No. 2705, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; May 10, 1998). [invited article in a series]
- Sacasas, R., *Sale on Approval Under the UCC*, Issue No. 2704, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; April 25, 1998). [invited article in a series]
- Sacasas, R., *Entrustment and Purchasing*, Issue No. 2703, **Purchasing Management Bulletin**, pp. 3, 7-8 (Bureau of Business Practice; April 10, 1998). [invited article in a series]
- Sacasas, R., *The UCC and the Legal and Practical Consequences of Title*, Issue No. 2702, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Mar. 25, 1998). [invited article in a series]
- Sacasas, R., *Mutual Mistakes in Purchasing Contracts*, Issue No. 2701 **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Mar. 10, 1998). [invited article in a series]
- Sacasas, R., *Commercial Impracticability: Escape Hatch for Bad Bargains?*, Issue No. 2700 **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Feb. 25, 1998). [invited article in a series]
- Sacasas, R., *Volume Purchase Commitments and Low Cost Supplier Clauses*, Issue No. 2699, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Feb. 10, 1998). [invited article in a series]
- Sacasas, R., *Breach and Lost Profits Under the CISG*, Issue No. 2698, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Jan. 25, 1998). [invited article in a series]
- Sacasas, R., *Negotiated Price Settlements and the UCC*, Issue No. 2697, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Jan. 10, 1998). [invited article in a series]
- Sacasas, R., *Purchasing Under a Letter of Credit*, Issue No. 2696, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Dec. 25, 1997). [invited article in a series]
- Sacasas, R., *Purchasing New Technology: Best Efforts Required?*, Issue No. 2695, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Dec. 10, 1997). [invited article in a series]
- Sacasas, R., *Additional or Different Terms Under the UCC*, Issue No. 2694, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Nov. 25, 1997). [invited article in a series]
- Sacasas, R., *Seller's Responsibility to Resell After a Buyer's Breach*, Issue No. 2693, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Nov. 10, 1997). [invited article in a series]
- Sacasas, R., *Firm Offers and the UCC*, Issue No. 2692, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Oct. 25, 1997). [invited article in a series]
- Sacasas, R., *Purchasing Managers and Implied Authority*, Issue No. 2691, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Oct. 10, 1997). [invited article in a series]
- Sacasas, R., *Buyer's Duties as to Rightfully Rejected Goods*, Issue No. 2690, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Sept. 25, 1997). [invited article in a series]

**Other Works, Publications and Abstracts (continued)**

- Sacasas, R., *Cover and the UCC*, Issue No. 2688, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Aug. 25, 1997). [invited article in a series]
- Sacasas, R., *Implied Warranties of Fitness Under the UCC*, Issue No. 2687, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; Aug. 10, 1997). [invited article in a series]
- Sacasas, R., *Quasi-Contracts in Purchasing*, Issue No. 2686, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; July 25, 1997). [invited article in a series]
- Sacasas, R., *The UCC's Confirmatory Memorandum Rule*, Issue No. 2685, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; July 10, 1997). [invited article in a series]
- Sacasas, R., *Economic Duress in Purchasing*, Issue No. 2684, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; June 25, 1997). [invited article in a series]
- Sacasas, R., *The Purchasing Manager and the CISG*, Issue No. 2683, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; June 10, 1997). [invited article in a series]
- Sacasas, R., *Statute of Limitations in Contracts for Sale of Goods*, Issue No. 2682, **Purchasing Management Bulletin**, pp. 3, 8 (Bureau of Business Practice; May 25, 1997). [invited article in a series]
- Sacasas, R., *Personal Satisfaction Issues in Purchasing*, Issue No. 2680, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; April 25, 1997). [invited article in a series]
- Sacasas, R., *Requirement Contracts and the UCC*, Issue No. 2679, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; April 10, 1997). [invited article in a series]
- Sacasas, R., *Unconscionability Under the UCC*, Issue No. 2678, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Mar. 25, 1997). [invited article in a series]
- Sacasas, R., *Open Terms and the UCC*, Issue No. 2677, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Mar. 10, 1997). [invited article in a series]
- Sacasas, R., *Rescission, Punitive Damages and the UCC*, Issue No. 2676, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Feb. 25, 1997). [invited article in a series]
- Sacasas, R., *Measure of Damages and the UCC*, Issue No. 2675, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Feb. 10, 1997). [invited article in a series]
- Sacasas, R., *Liquidated Damage Provisions and the UCC*, Issue No. 2674, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Jan. 25, 1997). [invited article in a series]
- Sacasas, R., *Privity and Warranty Under the UCC*, Issue No. 2673, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Jan. 10, 1997). [invited article in a series]
- Sacasas, R., *Tender of Delivery and Risk of Loss*, Issue No. 2672, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Dec. 25, 1996). [invited article in a series]
- Sacasas, R., *Shipment Contracts and Risk of Loss*, Issue No. 2671, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Dec. 10, 1996). [invited article in a series]

**Other Works, Publications and Abstracts (continued)**

- Sacasas, R., *Entrustment to a Merchant*, Issue No. 2670, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Nov. 25, 1996). [invited article in a series]
- Sacasas, R., *Commercial Impracticability Under the UCC*, Issue No. 2669, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Nov. 10, 1996). [invited article in a series]
- Sacasas, R., *Cover and the Benefit of a Bargain*, Issue No. 2668, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Oct. 25, 1996). [invited article in a series]
- Sacasas, R., *Acceptance and Payment Under the UCC*, Issue No. 2667, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Oct. 10, 1996). [invited article in a series]
- Sacasas, R., *A Buyer's Right to Contractual Assurances*, Issue No. 2666, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Sept. 25, 1996). [invited article in a series]
- Sacasas, R., *A Seller's Obligation to Deliver Goods*, Issue No. 2665, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Sept. 10, 1996). [invited article in a series]
- Sacasas, R., *Specially Manufactured Goods and the UCC*, Issue No. 2664, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Aug. 25, 1996). [invited article in a series]
- Sacasas, R., *Buyer's Responsibilities After Rejection*, Issue No. 2663, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Aug. 10, 1996). [invited article in a series]
- Sacasas, R., *Conditions Precedent and the Purchasing Contract*, Issue No. 2662, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; July 25, 1996). [invited article in a series]
- Sacasas, R., *Specific Performance Under the UCC*, Issue No. 2661, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; July 10, 1996). [invited article in a series]
- Sacasas, R., *Contract Modifications: Writings and the UCC*, Issue No. 2660, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; June 25, 1996). [invited article in a series]
- Sacasas, R., *Parol Evidence and Trade Usage Under the UCC*, Issue No. 2659, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; June 10, 1996). [invited article in a series]
- Sacasas, R., *A Buyer's Acceptance Under the UCC*, Issue No. 2658, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; May 25, 1996). [invited article in a series]
- Sacasas, R., *Application of the UCC*, Issue No. 2657, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; May 10, 1996). [invited article in a series]
- Sacasas, R., *Acceptance of Goods Under the UCC*, Issue No. 2656, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; April 25, 1996). [invited article in a series]
- Sacasas, R., *Product Disparagement*, Issue No. 2654, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Mar. 25, 1996). [invited article in a series]
- Sacasas, R., *Applicability of the CISG to International Transactions*, Issue No. 2653, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Mar. 10, 1996). [invited article in a series]

**Other Works, Publications and Abstracts (continued)**

- Sacasas, R., *Letters of Credit: Fraud in the Transaction*, Issue No. 2651, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Feb. 10, 1996). [invited article in a series]
- Sacasas, R., *Course of Dealing Under the UCC*, Issue No. 2650, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Jan. 25, 1996). [invited article in a series]
- Sacasas, R., *Buyer's Right to Inspect Under the UCC*, Issue No. 2649, **Purchasing Management Bulletin**, pp. 2, 8 (Bureau of Business Practice; Jan. 10, 1995). [invited article in a series]
- Sacasas, R., *Consequential Damages Under the UCC*, Issue No. 2648, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Dec. 25, 1995). [invited article in a series]
- Sacasas, R., *Buyer's Right to Specific Performance*, Issue No. 2647, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Dec. 10, 1995). [invited article in a series]
- Sacasas, R., *Modern Contractual Communications*, Issue No. 2645, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Nov. 10, 1995). [invited article in a series]
- Sacasas, R., *Unconscionability: Contract Safety Nets*, Issue No. 2644, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Oct. 25, 1995). [invited article in a series]
- Sacasas, R., *Buyer's Right to Reject Under the UCC*, Issue No. 2643, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Oct. 10, 1995). [invited article in a series]
- Sacasas, R., *Shipment and Destination Contracts Under the UCC*, Issue No. 2642, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Sept. 25, 1995). [invited article in a series]
- Sacasas, R., *Implied Warranty of Merchantability — Meeting Reasonable Expectations*, Issue No. 2641, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Sept. 10, 1995). [invited article in a series]
- Sacasas, R., *El Abogado en el Mundo Globalizado*, Vol. 1 Issue No. 4, **Una Ventana al Pacifico**, pp. 15-16 (Universidad Gabriela Mistral; August, 1995).
- Sacasas, R., *Non-Competition Clauses and the Purchasing Manager*, Issue No. 2638, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; July 25, 1995). [invited article in a series]
- Sacasas, R., *Purchasing Managers and "Apparent Authority"*, Issue No. 2636, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; June 25, 1995). [invited article in a series]
- Sacasas, R., *Economic Duress or Hard Bargaining?*, Issue No. 2635, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; June 10, 1995). [invited article in a series]
- Sacasas, R., *Personal Satisfaction Covenants in Contracts*, Issue No. 2632, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; April 25, 1995). [invited article in a series]
- Sacasas, R., *Contract Modifications Under the UCC*, Issue No. 2631, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; April 10, 1995). [invited article in a series]

**Other Works, Publications and Abstracts (continued)**

- Sacasas, R., “*Battle of the Forms*” — *Fighting the Good Fight*, Issue No. 2628, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; February 25, 1995). [invited article in a series]
- Sacasas, R., *Accepting Nonconforming Goods: “You Use Them - You Keep Them”*, Issue No. 2625, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; January 10, 1995). [invited article in a series]
- Sacasas, R., *Quieting Nonperformance Fears*, Issue No. 2622, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Nov. 25, 1994). [invited article in a series]
- Sacasas, R., *Contracts in Writing and the Uniform Commercial Code*, Issue No. 2621, **Purchasing Management Bulletin**, pp. 2, 7-8 (Bureau of Business Practice; Nov. 10, 1994). [invited article in a series]
- Sacasas, R., *MBA Update: Of Faxes, Telexes and E-Mail: Modern Contractual Communications*, Issue No. 419, **Management Letter**, pp. 7-8 (Bureau of Business Practice; Oct. 10, 1991).
- Sacasas, R., *MBA Update: Reviewing Contracts: A Manager’s Guide*, Issue No. 415, **Management Letter**, pp. 7-8 (Bureau of Business Practice; Aug. 10, 1991).
- Sacasas, R., *MBA Update: How to Make Your Lawyer Happy*, Issue No. 317, **Management Letter**, pp. 7-8 (Bureau of Business Practice; Sept. 10, 1990).
- Wiesner, D., Sacasas, R. and Cava, A., *The Barrington Project: A Legal Implications Case Study*, pp. 1-69 (University of Miami, School of Business Administration Bell-South Grant, 1990).
- Sacasas, R., *Collecting from Foreign Nationals: Do You Know the Risks?*, Vol. 54 No. 7, **Collector**, pp. 12-13 (American Collectors Association; February, 1989).
- Tidwell, G.L., Cava, A. and Sacasas, R., **Test Bank to Accompany Modern Business Law, 2nd ed.**, Dunfee, T.W., Gibson, F.F., et al (McGraw-Hill Publishing Co.; 1989).
- Sacasas, R., *Serving as an Expert Witness: Second Thoughts*, Vol. 42 No. 2, **Florida Engineering Society Journal**, pp. 14-19 (October, 1988).
- Welbaum, E. and Sacasas, R., *Factors for Consideration in the Selection and Use of an Accountant in Construction Contract Litigation*, **§3 Practical Considerations in the Selection and Use of Construction Experts**, pp. 1-21 (ABA Forum on the Construction Industry; January 28, 1988). [invited article]
- Sacasas, R. and Wiesner, D., *A Challenging Profession is Also an Accountable One*, **The Miami Herald**, Dec. 13, 1987, Sec. H (Real Estate) at page 10.

**PROFESSIONAL****Funded Research Performed**

Curriculum Development Grant	1992
Legal Implications of International Business	
M.B.A./M.S.I.B. Program	
School of Business Administration	
University of Miami	
Max Orovitz Summer Research Award	1990
Business and the Social Sciences	
University of Miami	

**Editorial Responsibilities**

Reviewer	1992
<b>Real Estate Law</b>	
PWS-Kent Publishing	
Reviewer	1992
<b>Practical Real Estate Law</b>	
West Educational Publishing	
Reviewer/Referee	1990 - Present
<b>American Business Law Journal</b>	
Academy of Legal Studies in Business	
Reviewer	1990
<b>Practical Real Estate Law</b>	
West Educational Publishing	
Editorial Review Board	1990 - Present
<b>Business Forum</b>	
California State University	
School of Business and Economics	
Co-Editor	1989 - Present
<i>Marketing and the Law</i> [quarterly refereed column]	
<b>Journal of the Academy of Marketing Science</b>	
Academy of Marketing Science	
Reviewer	1988
<b>Legal Environment of Business</b>	
West Educational Publishing	
Reviewer	1987
<b>Fidelity and Surety Case Law Update</b>	
International Association of Defense Counsel	

**Professional and Honorary Organizations****Academic/University**

Phi Kappa Phi	1992 - Present
Faculty Secretary	1993 - 1995
Iron Arrow Honor Society	1991 - Present
Academy of Legal Studies in Business	1991 - Present

**Academic/University (continued)**

Southeastern Academy of Legal Studies in Business	1991 - Present
Omicron Delta Kappa	1990 - Present
Voting Faculty	1992 - 1995
Beta Gamma Sigma	1990 - Present
Academy of Marketing Science	1990 - Present
American Business Law Association	1985 - 1991
Southeastern Regional Business Law Association	1985 - 1991
Adelphia [American U. Leadership Honor Fraternity]	1968 - Present
Fratres [American U. Greek Honor Fraternity]	1968 - Present
Phi Sigma Kappa	1966 - Present
President	1968

**Law/Bar**

Martindale-Hubbell's Highest Professional Rating [AV]	1988 - Present
Who's Who in American Law	1985 - Present
Lawyers' Title Guaranty Fund	1981 - Present
Cuban-American Bar Association	1978 - Present
The Florida Bar	1976 - Present
American Bar Association	1976 - Present
Dade County Bar Association	1976 - Present
Delta Theta Phi	1975 - Present

**Community and Other**

Who's Who in America	2000 - Present
International Directory of Business and Management Scholars and Research [Harvard University]	1995 - Present
Who's Who in Finance and Industry	1995 - Present
Leadership Florida Network	1990 - Present
Who's Who of Emerging Leaders in America	1987 - Present
Who's Who in the South and Southwest	1986 - Present
Who's Who in the World	1986 - Present
Latin American Chamber of Commerce	1978 - 1985
U.S. Jaycees [Coconut Grove Chapter Founding Member]	1976 - 1982

**Honors and Awards**

Grand Marshal	2011
Spring Commencement Program School of Business Administration University of Miami	
Marshal	2004
Fall Commencement Program School of Business Administration University of Miami	
Marshal	1991
Spring Commencement Program School of Business Administration University of Miami	

**Other Professional Activities**

- Lecturer  
Topic: Negotiation Theory and Practice Seminar  
Sponsor: University of Miami  
Leadership Skills Development Program  
Date: November 8, 2002
- Lecturer  
Topic: Secured Transactions  
Sponsor: Ocean Bank  
Date: November 30, 1999
- Lecturer  
Topic: Secured Transactions  
Sponsor: Ocean Bank  
Date: December 10, 1998
- Speaker  
Topic: Academic Expectations  
Sponsor: University of Miami Freshman/Transfer Orientation  
Date: August 26, 1997
- Speaker  
Topic: Academic Expectations  
Sponsor: University of Miami Freshman/Transfer Orientation  
Date: August 27, 1996
- Instructor  
Topic: The Legal Implications of International Commercial Transactions  
Sponsor: Universidad Gabriela Mistral [Executive MBA Program]  
Date: June 17-21, 1996; Santiago, Chile
- Speaker  
Topic: Academic Expectations  
Sponsor: University of Miami Freshman/Transfer Orientation  
Date: January 10, 1996
- Speaker  
Topic: The Residential College Experience  
Sponsor: Office of Admissions; Transfer Advisors Conference  
Date: October 23, 1995
- Speaker  
Topic: Academic Expectations  
Sponsor: University of Miami Freshman Orientation  
Date: August 22, 1995
- Panelist  
Topic: Negotiation and Alternative Dispute Resolution  
Sponsor: Academy of Legal Studies in Business  
Date: August 10, 1995; Milwaukee, Wisconsin
- Instructor [conducted in Spanish]  
Topic: The Legal Implications of International Commercial Transactions  
Sponsor: Universidad Gabriela Mistral [EMBA/Attorney Graduate Program]
- Lecturer  
Topic: Negotiation Theory for the Engineering Professional  
Sponsor: Spillis Candela & Partners  
Date: June 13, 1995; Coral Gables, Florida

**Other Professional Activities (continued)**

- Speaker  
Topic: Negotiation Theory for the Construction Professional  
Sponsor: Construction Financial Management Association  
Date: April 19, 1995; Miami, Florida
- Speaker  
Topic: Academic Expectations  
Sponsor: University of Miami Freshman Orientation  
Date: January 11, 1995
- Speaker  
Topic: Academic Expectations  
Sponsor: University of Miami Freshman Orientation  
Date: August 21, 1994
- Presenter of Paper  
Topic: *Board of Education of the Kiryas Joel School District v. Grumet: A Study in Establishment Clause Jurisprudence*  
Sponsor: Academy of Legal Studies in Business  
Date: August 12, 1994; Dallas, Texas
- Moderator of Panel  
Topic: Constitutional Law  
Sponsor: Academy of Legal Studies in Business  
Date: August 11, 1994; Dallas, Texas
- Panelist  
Topic: Marketing Law  
Sponsor: Academy of Legal Studies in Business  
Date: August 11, 1994; Dallas, Texas
- Arbitrator  
Case: *Keyes Co. v. Geller*  
Sponsor: American Arbitration Association  
Date: March 9, 1994; Miami, Florida
- Moderator of Panel  
Topic: Constitutional Law  
Sponsor: Southeastern Academy of Legal Studies in Business  
Date: October 29, 1993; Winston-Salem, North Carolina
- Co-Chair  
Track: Marketing and the Law  
Sponsor: Academy of Marketing Science Annual Conference  
Date: May 29, 1993; Miami Beach, Florida
- Facilitator/Moderator  
Topic: Law in America  
Sponsor: School of Business Administration, University of Miami  
Speaker: Vincent Bugliosi  
Date: April 13, 1993
- Moderator of Panel  
Topic: Women Professionals: Challenges in the 1990's  
Sponsor: Mahoney Residential College, University of Miami  
Date: February 23, 1993

**Other Professional Activities (continued)**

## Faculty Representative

To: Prospective Business Students Reception  
 Sponsor: School of Business Administration, University of Miami  
 Date: January 26, 1993

## Speaker

Topic: Musings of a Reformed Lawyer  
 Sponsor: Institute for Retired Professionals  
 Distinguished Faculty Lecture Series  
 Date: November 4, 1992

## Representative [University of Miami]

To: MBA Forum  
 Sponsor: Graduate Management Admission Council  
 Date: October 9-10, 1992; New York, New York

## Interviewee

Topic: Legal Implications of Hurricane Andrew  
 Interviewed By: Jeffrey Lubrich; Associated Press  
 Date: September 22, 1992

## Interviewee

Topic: Legal Implications of Hurricane Andrew  
 Interviewed By: Al Sunshine; WCIX — Channel Six News  
 Date: September 21, 1992

## Interviewee

Topic: Legal Implications of Hurricane Andrew  
 Interviewed By: Bill Delaney; CNN News National Bureau  
 Date: September 18, 1992

## Interviewee

Topic: Legal Implications of Hurricane Andrew  
 Interviewed By: John Deutschman; WCIX — Channel Six News  
 Date: September 17, 1992

## Co-Chair

Track: Marketing and the Law  
 Sponsor: Academy of Marketing Science Annual Conference  
 Date: April 1992; San Diego, California

## Facilitator

Topic: Ethics & Evangelism: From Bakker to Cerullo  
 Sponsor: Mahoney Residential College, University of Miami  
 Speaker: Dr. Gary Tidwell  
 Date: February 27, 1992

## Speaker

Topic: Architects and the Law  
 Sponsor: School of Architecture, University of Miami  
 Date: July 15, 1991

## Co-Leader of Workshop

Topic: Managing the Legal Implications of Marketing Decisions  
 Sponsor: Academy of Marketing Science Annual Conference  
 Date: June 1, 1991; Ft. Lauderdale, Florida

**Other Professional Activities (continued)**

## Facilitator/Moderator

Topic: Environmental Issues Facing the State of Florida  
 Sponsor: Earth Alert and Mahoney Residential College  
 University of Miami  
 Speaker: Dr. Nicole Duplaix  
 Date: April 24, 1991

## Panelist

Topic: The Truth About Law School and Lawyers  
 Sponsor: Pearson Residential College and Pre-Law Society  
 University of Miami  
 Date: April 9, 1991

## Panelist

Topic: Managing the Legal Implications of Business  
 Sponsor: Corporate Affiliate Executive Forum  
 School of Business Administration, University of Miami  
 Date: February 5, 1991

## Moderator of Panel

Topic: Women Professionals: Making It In the Real World  
 Sponsor: Mahoney Residential College, University of Miami  
 Date: November 15, 1990

## Facilitator

Topic: Ethics & Evangelism: The Case Against PTL and Jim Bakker  
 Sponsor: Mahoney Residential College, University of Miami  
 Speaker: Dr. Gary Tidwell  
 Date: October 18, 1990

## Moderator of Panel

Topic: Auditor Malpractice Issues  
 Sponsor: American Business Law Association  
 Date: August 16, 1990; Toronto, Canada

## Co-Leader of Workshop

Topic: Managing the Legal Implications of Marketing Decisions  
 Sponsor: Academy of Marketing Science Annual Conference  
 Date: April 25, 1990; New Orleans, Louisiana

## Speaker at Faculty Colloquium

Topic: Law, Ethics & Management: Toward an Effective Audit  
 Sponsor: School of Business Administration, University of Florida  
 Date: April 6, 1990; Gainesville, Florida

## Presenter of Paper and Panelist

Topic: Managing Legal & Ethical Implications  
 Sponsor: Southeastern Regional Business Law Association  
 Date: October 27, 1989; Greenville, South Carolina

## Referee and Discussant of Research Papers Presented

Topic: Discipline and Discharge: Legal Issues  
 Sponsor: Council for Employee Responsibilities and Rights [CERR] Conference  
 Date: October 13, 1989; Orlando, Florida

## Panelist

Topic: Legal Studies and Business Law Programs - Administration and Content  
 Sponsor: American Business Law Association  
 Date: August 22, 1989; Los Angeles, California

**Other Professional Activities (continued)**

## Lecturer

Topic: The Surveyor as Expert Witness  
Sponsor: Florida Society of Professional Land Surveyors  
To & Date: Professional surveyors (July 20, 1989)

## Moderator of Panel and Discussant of Research Papers Presented

Topics: Estate Planning to Benefit the Disabled Child and Teaching Ethics in Business Law

Sponsor: Southeastern Regional Business Law Association

Date: October 27, 1988; Orlando, Florida

## Lecturer (conducted in Spanish)

Topic: Letters of Credit and the International Banker

Sponsor: International Business and Banking Institute— INTERBAN VII  
University of Miami

To & Date: International bankers (September 1988)

## Speaker and Panelist

Topic: Positions in Academia

Sponsor: Law Career Planning & Placement Office Forum  
University of Miami, School of Law

To & Date: Third year law students (September 1988)

## Lecturer

Topic: Starting and Incorporating Your Business

Sponsor: The Entrepreneurial Institute, University of Miami

To & Date: Minority business entrepreneurs (October 1987)

## Lecturer (conducted in Spanish)

Topic: Legal Aspects of Exporting and Importing from Latin America

Sponsor: Koubek Center, University of Miami

To & Dates: Latin American professionals (May 1986, 1987)

## Lecturer

Topic: Legal Considerations for Small Business

Sponsor: Small Business Administration - SCORE

To & Dates: SBA clients (March 1986, 1987)

## Lecturer

Topic: Introduction to Contracts

Sponsor: University of Miami VIP Mini-Class

To & Date: Incoming freshmen and parents (February 1986)

**TEACHING****Teaching Awards Received**

Award for Excellence in Teaching Executive MBA Programs — Miami School of Business Administration University of Miami	2003
Award for Excellence in Teaching Executive MBA Programs — Miami School of Business Administration University of Miami	2000
Award for Excellence in Teaching Executive MBA Programs — Miami School of Business Administration University of Miami	1998
Award for Excellence in Teaching School of Business Administration University of Miami	1996
Award for Excellence in Teaching Executive MBA Programs — Miami School of Business Administration University of Miami	1994
Award for Excellence in Teaching School of Business Administration University of Miami	1992
Award for Excellence in Teaching Executive MBA Programs — Nassau School of Business Administration University of Miami	1992
Award for Excellence in Teaching School of Business Administration University of Miami	1987
Award for Excellence in Teaching Graduate Business Students' Association's "Outstanding Professor" School of Business Administration University of Miami	1986

**Teaching Specializations**

Contracts; Commercial Law; International Business Law; Real Estate Law, including Real Estate Finance and Development Law; Lawyer/Management Relations; Business Organizations; Secured Transactions; Securities Regulation; Surety Law; Business Ethics.

**Courses Developed**

Developer and instructor of the graduate course, *Legal Implications of International Commercial Transactions*, for the School of Business Administration's M.S.P.M. Program [Classes conducted in Spanish]

**Courses Developed (continued)**

Developer and instructor of the graduate course, *Legal Implications of International Commercial Transactions*, for the Universidad Gabriela Mistral, Santiago, Chile. [Classes conducted in both English and Spanish]

Developer and instructor of the graduate course, *Legal Aspects of International Business Transactions*, for the School of Business Administration's M.B.A./M.S.I.B. Program.

Developer and instructor of the graduate course, *Law of Business Organizations and Securities Regulation*, for the School of Business Administration's MBA Legal Studies Concentration.

Developer and instructor of the graduate course, *Legal Aspects of Real Estate Acquisition, Finance and Development*, for the School of Business Administration's MBA Legal Studies Concentration.

Co-developer and instructor of the capstone course, *Managing the Legal Factor*, for the School of Business Administration's B.B.A. Legal Studies Major.

**Courses taught [University of Miami]**

BSL 212	<i>Introduction to Business Law</i>
BSL 301	<i>Commercial Paper and Secured Transactions</i>
BSL 333	<i>Legal Aspects of Real Estate Transactions</i>
BSL 412	<i>International Business Law</i>
BSL 485	<i>Managing the Legal Factor</i>
BSL 575	<i>Advanced Business Law</i>
BSL 612	<i>Legal Aspects of International Business Transactions</i>
BSL 616	<i>Law of Business Organizations and Securities Regulation</i>
BSL 670	<i>Essentials of Administrative Law</i>
BSL 676	<i>Legal Aspects of Real Estate Acquisition, Finance and Development</i>
BSL 695	<i>Legal Implications in Executive Decision Making</i>
BSL 696	<i>Legal and Ethical Implications in Executive Decision Making</i>

**Course taught [Florida International University — 1979/1980]**

MAN 3602	<i>International Business</i>
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**Thesis and Dissertation Advising**

Member of Summa Cum Laude Thesis Committee for the following students:

Michelle Therese Visiedo	BA Political Science	1998
Rochelle Rubin	BA Political Science	1994
Beatriz Galbe	BBA Legal Studies	1990

Member of Examining Board/Master's Committee for the following students:

Marta Casas Celaya	MA Communications	1988
Ibrahim S. Al-Amer	MA Communications	1987
Karen Chang	MA Communications	1987
Ann Kokenge	MA Communications	1987

**Thesis and Dissertation Advising (continued)**

Member of Ph.D. Dissertation Committee for the following students:

Patrick Conroy	Ph.D. Finance	1997
Qian Ding	Ph.D. Economics	1996

**SERVICE****University Committee and Administrative Responsibilities**

Chairman		1993 - Present
Business Law Department		
School of Business Administration		
University of Miami		
Co-Director of Real Estate Programs		2009
School of Business Administration		
University of Miami		
Director of Real Estate Programs		2008
School of Business Administration		
University of Miami		
SBA Strategic Task Force		2007
School of Business Administration		
University of Miami		
SBA Real Estate Development Task Force		2007
School of Business Administration		
University of Miami		
Member		2007
General Education Requirements Assessment Committee		
Provost's Office		
University of Miami		
Faculty Senate Representative ( <i>ex officio</i> )		2007 – 2012
Rank, Salary and Conditions of Employment Committee		
University of Miami		
Chair		2007
Faculty Senate		
Faculty Involvement in Appointment of Academic Deans Committee		
First Vice-Chair		2010 - 2012
Faculty Senate		
University of Miami		
Member		2010 – 2011
Dean Search Committee		
School of Business Administration		
University of Miami		
Faculty Senate Representative		2011
Ad-Hoc Committee -- Senior Status		
University of Miami		
Second Vice-Chair		2007 – 2009
Faculty Senate		
University of Miami		
Member		2006 – 2009
Faculty Senate		
Budget and Compensation Committee		

University of Miami Faculty Senate Representative	2005
Ad-Hoc Committee -- University Pension Plans University of Miami	
Member Provost Search Committee University of Miami	2004 – 2005
Chair Faculty Senate Budget and Compensation Committee University of Miami	2004 – 2006
Faculty Senate Representative ( <i>ex officio</i> ) Academic Standards Committee University of Miami	2004 – 2006
Faculty Senate Representative ( <i>ex officio</i> ) Board of Trustees Finance Committee University of Miami	2004 – 2006
Faculty Senate Liaison Representative University Budget Advisory Committee University of Miami	2004 – 2006
Faculty Representative NCAA Certification Self Study Equity, Welfare, Sporting Conduct Sub-Committee University of Miami	2003
Senate Representative – School of Business Administration Faculty Senate General Welfare Committee University of Miami	2003 - 2005
Senator – School of Business Administration Faculty Senate University of Miami	2002 - 2005
Ad Hoc Committee on the Status of University Contract Employees Faculty Senate University of Miami	2002
Ad Hoc Committee to Examine Post Tenure Review Faculty Senate University of Miami	2002 - 2003
Chairman Instructional Resources Committee AACSB Re-accreditation Self Study School of Business Administration University of Miami	2001
Patent and Copyright Committee Office of Technology Transfer University of Miami	2001
Provost's BACE Committee Athletic Department Academic Advisory Group University of Miami	1997 - 2005
Member Faculty Search Committee [Economics] Graduate School of International Studies University of Miami	1996

Member	1996
Student Activities Programming Task Force University of Miami	
Head Master	1995 - 1997
Hecht Residential College University of Miami	
Steering Committee	1995 - 1997
SACS Re-accreditation Self Study University of Miami	
Selection Committee	1995
Iron Arrow Scholarship University of Miami	
Selection Committee	1993
Alumni Teaching Awards School of Business Administration University of Miami	
Chairman [Interim]	1992 - 1993
Business Law Department School of Business Administration University of Miami	
Aspen III	1991 - 1992
Dean's Advisory Committee for Undergraduate Programs School of Business Administration University of Miami	
M.B.A./M.S.I.B. Core Faculty	1991 - 1993
School of Business Administration University of Miami	
Provost's ABC Committee	1991 - 1997
Athletic Department Academic Advisory Group University of Miami	
Faculty Mentor	1991 - Present
Peer Counseling Program School of Business Administration University of Miami	
School Council Representative	1991 - 1992
School of Business Administration University of Miami	
Faculty Advisory Committee	1990 - 1992
Graduate Business Programs School of Business Administration University of Miami	
Associate Master	1990 - 1993
Mahoney Residential College University of Miami	
Selection Committee	1990
Alumni Teaching Awards School of Business Administration University of Miami	
Hispanic Entrepreneurial Development Committee	1988
School of Business Administration University of Miami	

Faculty Committee to Plan MBA International Business Specialization School of Business Administration University of Miami	1988
Faculty Fellow Eaton Residential College University of Miami	1986 - 1990
Pre-Law Advisor School of Business Administration	1985

### Community Activities

Partner (Ltd.) North Miami Housing Partners, Ltd. Miami, Florida	2004 - 2007
Member - Board of Arbitrators NASD Regulation, Inc.	1999
Steering Committee — Miami Meeting Leadership Florida Florida Chamber of Commerce Foundation, Inc.	1994
Selection Committee Leadership Florida - Class XI Florida Chamber of Commerce Foundation, Inc.	1992
Selectee/Participant [Scholarship Recipient] Leadership Florida - Class IX Florida Chamber of Commerce Foundation, Inc.	1990 - 1991
Panelist - Panel of Arbitrators American Arbitration Association	1990 - 1995
Volunteer/Reader Recording for the Blind	1990 - 1991
Member Higher Education Committee Hispanic Organization of Private Entrepreneurs Project HOPE	1988 - 1990
Vice-Chairman Grievance Committee The Florida Bar	1981 - 1984
Member Unauthorized Practice of Law Committee The Florida Bar	1980 - 1981